

# CAR BUYING WORKSHEET

Model #1

Model #2

Model #3

Base cost:

Options:

Automatic transmission:

Air conditioning:

**(list all that apply here)**

Transportation:

Total dealer cost:

Cost to insure:

Bids from Dealers

What is the lowest price at which they will sell the vehicle I want, with the options I want?

Take bids by phone, and ask the top three to fax their bid to you.

If anyone refuses to bid, don't buy from that dealership.

Name of dealer and phone number

Salesperson

Their best price

1)

2)

3)

4)

5)

6)

7)

8)